

Please return this form to Ms Florence Tang on or before 31. 7. 2017 by fax: (852) 2519 6079 or email: florence.tang@hongkong.messefrankfurt.com

Paperworld China 2017 – Business Matching Program – Buyer Registration Form

Make the most of your visit at Paperworld China by joining this complimentary Business Matching Program!

Messe Frankfurt will identify and screen potential exhibitors for you based on your sourcing requirements and schedule during-the-fair meetings prior the fair. Should your requirement be successfully matched with an exhibitor, a meeting schedule will be informed in end of August.

Business-matching date: 21 – 22. 9. 2017 (1st and 2nd fair day)

Venue: Shanghai New International Expo Centre

Duration: approx. 15 minutes / meeting

Note: The Organiser cannot guarantee business-matching slot will be available.

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Company name: _____

Contact: (Mr / Mrs / Ms) _____ Title: _____

Attendee: (Mr / Mrs / Ms) _____ Title: _____

Mobile number for onsite contact: (_____) _____

Address: _____

City / Postal code: _____ Country: _____

Tel: (_____) _____ Fax: (_____) _____

Email: _____ Website: _____

Business Nature

- | | | |
|--|--|---|
| <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Sole agent / Distributor | <input type="checkbox"/> Importer / Exporter |
| <input type="checkbox"/> Retailer / Stationery store | <input type="checkbox"/> Department store/ Chain store | <input type="checkbox"/> Wholesale market/ Wholesaler |
| <input type="checkbox"/> Supermarket / Hypermarket | <input type="checkbox"/> Institute / Corporate | <input type="checkbox"/> Government purchase |
| <input type="checkbox"/> Licensed company | <input type="checkbox"/> Others, please specify: _____ | |

Business Activity Details

Brief history (include existing operation in other regions) _____

Annual turnover _____ USD _____ Established year _____

Key product lines & brands _____

Products are for _____ % School _____ % Office supplies
 _____ % Gift _____ % DIY

Target markets _____

Manufacturing & distribution set-up _____

Customer segments targeted _____

Affiliations & joint ventures (if any) _____

Does your company import from other countries? Yes No

- How many percent of the products are imported? _____ %

- From which country? _____ % from _____ (country)

Suppliers Requirement

Qualification:

- FSC PEFC EU995/2010 UL CE CPSIA
- ISO, please specify: _____
- Eco-label, please specify: _____
- Others, please specify: _____

Background:

- Annual turnover USD _____
- Established year < 5 years 5 – 10 years > 10 years
- Supplier's business nature OEM manufacturer ODM manufacturer Trading agent
 Wholesaler
- Origin of supplier China Asia outside Asia

Criteria for Products:

1) Artist Supplies

- | | | |
|--|---|--|
| <input type="checkbox"/> Acrylic paints | <input type="checkbox"/> Easel | <input type="checkbox"/> Picture frame |
| <input type="checkbox"/> Artist box | <input type="checkbox"/> Embossing seal | <input type="checkbox"/> Play dough |
| <input type="checkbox"/> Brush | <input type="checkbox"/> Mosaics | <input type="checkbox"/> Punching tool |
| <input type="checkbox"/> Canvas for artist | <input type="checkbox"/> Mould | <input type="checkbox"/> Scissors |
| <input type="checkbox"/> Chalks | <input type="checkbox"/> Oil paint | <input type="checkbox"/> Sponge dish |
| <input type="checkbox"/> Colouring pen | <input type="checkbox"/> Paint brush | <input type="checkbox"/> Water colour dish |
| <input type="checkbox"/> Crayon | <input type="checkbox"/> Paper for artist | <input type="checkbox"/> Water colour for painting |
| <input type="checkbox"/> Face painting | <input type="checkbox"/> Paste & glue | <input type="checkbox"/> Wax crayon |

2) DIY Items

- | | | |
|---|---|--|
| <input type="checkbox"/> Adhesives, tapes & glues | <input type="checkbox"/> Die cutting machines & dies | <input type="checkbox"/> Ribbon, fibers & lace |
| <input type="checkbox"/> Card (blank) | <input type="checkbox"/> Digital scrapbooking supplies | <input type="checkbox"/> Stamps (decorative) |
| <input type="checkbox"/> Cardstock | <input type="checkbox"/> Embellishments (brads, eyelets etc.) | <input type="checkbox"/> Scrapbooking albums |
| <input type="checkbox"/> Cut outs & pop-out | <input type="checkbox"/> Glitter & glitter glue | <input type="checkbox"/> Scrapbooking paper |
| <input type="checkbox"/> Cutter, scissors, trimmer | <input type="checkbox"/> Ink pad | <input type="checkbox"/> Scrapbooking storage & organisation |
| <input type="checkbox"/> Cutting mat | <input type="checkbox"/> Page protectors (album refills) | <input type="checkbox"/> Stickers |
| <input type="checkbox"/> Decorative jewels (beads, pendants, jewels etc.) | <input type="checkbox"/> Punches (decorative) | <input type="checkbox"/> Templates |

3) Computer Peripherals and Printing Consumables

- | | | |
|---|---|--|
| <input type="checkbox"/> Card reader | <input type="checkbox"/> Mouse | <input type="checkbox"/> Ribbon for office equipment |
| <input type="checkbox"/> Cleaning product | <input type="checkbox"/> Mouse pad | <input type="checkbox"/> Scanner |
| <input type="checkbox"/> Computer bag | <input type="checkbox"/> Paper roll for fax & cash register | <input type="checkbox"/> Speaker |
| <input type="checkbox"/> Disc holder | <input type="checkbox"/> Printer | <input type="checkbox"/> Toner |
| <input type="checkbox"/> Headset | <input type="checkbox"/> Remanufacturing of inkjet product | <input type="checkbox"/> USB product |
| <input type="checkbox"/> Ink cartridges | <input type="checkbox"/> Remanufacturing of laser product | <input type="checkbox"/> Web camera |
| <input type="checkbox"/> Keyboard | <input type="checkbox"/> Remanufacturing technology | |

4) General Stationery

- | | | |
|--|---|--|
| <input type="checkbox"/> Badge / ID holder | <input type="checkbox"/> File / folder | <input type="checkbox"/> Refill |
| <input type="checkbox"/> Clip / metal clip | <input type="checkbox"/> Licensed stationery | <input type="checkbox"/> Rubber band |
| <input type="checkbox"/> Correction fluid / tape | <input type="checkbox"/> Magnetic memo holder | <input type="checkbox"/> Ruler / cutting ruler |
| <input type="checkbox"/> Cutter | <input type="checkbox"/> Magnifier | <input type="checkbox"/> Stamp |
| <input type="checkbox"/> Eraser | <input type="checkbox"/> Pencil sharpener | |
| <input type="checkbox"/> File binder | <input type="checkbox"/> Promotional stationery | |

5) Office Automation

- | | | |
|--|--|--|
| <input type="checkbox"/> Binding divider | <input type="checkbox"/> Laminated machine | <input type="checkbox"/> Screen filter |
| <input type="checkbox"/> CD/ DVD | <input type="checkbox"/> Mailing machine | <input type="checkbox"/> Time recorder |
| <input type="checkbox"/> Copying machine | <input type="checkbox"/> Paper shredder | <input type="checkbox"/> Typewriter |
| <input type="checkbox"/> Counterfeit banknote detector | <input type="checkbox"/> Projector | |
| <input type="checkbox"/> Facsimile machine | <input type="checkbox"/> Projector screen | |

6) Office Supplies

- | | | |
|--|---|---|
| <input type="checkbox"/> Address book | <input type="checkbox"/> Foot rest | <input type="checkbox"/> Pin board |
| <input type="checkbox"/> Banking equipment | <input type="checkbox"/> Index card | <input type="checkbox"/> Ring binder insert |
| <input type="checkbox"/> Briefcase / suitcase | <input type="checkbox"/> Key rack and cabinet | <input type="checkbox"/> Sign |
| <input type="checkbox"/> Calculator | <input type="checkbox"/> Labeller | <input type="checkbox"/> Self sealing bag |
| <input type="checkbox"/> Cash register / cash box | <input type="checkbox"/> Labelling system | <input type="checkbox"/> Shelf |
| <input type="checkbox"/> Cash / cheque handling machines | <input type="checkbox"/> Letter opener | <input type="checkbox"/> Stapler, staple & staple remover |
| <input type="checkbox"/> Clip board | <input type="checkbox"/> Magazine box / rack | <input type="checkbox"/> Stamp accessories |
| <input type="checkbox"/> Clip dispenser | <input type="checkbox"/> Magnetic | <input type="checkbox"/> Stamp cushion |
| <input type="checkbox"/> Covering material | <input type="checkbox"/> Memo / letter holder | <input type="checkbox"/> Stationery label |
| <input type="checkbox"/> Data bank | <input type="checkbox"/> Name badge | <input type="checkbox"/> Stationery punch |
| <input type="checkbox"/> Desk mats | <input type="checkbox"/> Name card holder / stand | <input type="checkbox"/> Stationery scale |
| <input type="checkbox"/> Desk organiser | <input type="checkbox"/> Office lighting | <input type="checkbox"/> Storage folder |
| <input type="checkbox"/> Document tray | <input type="checkbox"/> Paper weight | <input type="checkbox"/> Storage system for CD / DVD |
| <input type="checkbox"/> File holes reinforcement | <input type="checkbox"/> Pen stand | <input type="checkbox"/> Tape dispenser |
| <input type="checkbox"/> Flipchart stand | <input type="checkbox"/> Pin & push pin | <input type="checkbox"/> Telephone index |

7) Paper and Printing Products

- | | | |
|---|---|---|
| <input type="checkbox"/> Adhesive memo pad | <input type="checkbox"/> Diary | <input type="checkbox"/> Plain paper |
| <input type="checkbox"/> Album | <input type="checkbox"/> Envelope | <input type="checkbox"/> Recycled paper |
| <input type="checkbox"/> Carbon / thermal paper | <input type="checkbox"/> Greeting card and postcard | <input type="checkbox"/> Scrapbook |
| <input type="checkbox"/> Calendar | <input type="checkbox"/> Notebook, exercise book | <input type="checkbox"/> Sketch book |
| <input type="checkbox"/> Card games | <input type="checkbox"/> Paper bag | <input type="checkbox"/> Sticker |
| <input type="checkbox"/> Carton | <input type="checkbox"/> Paper box | <input type="checkbox"/> Wrapping paper |
| <input type="checkbox"/> Corrugated paper | <input type="checkbox"/> Paper transfer | <input type="checkbox"/> Writing pad and memo pad |

8) School Supplies

- | | | |
|--|---|--|
| <input type="checkbox"/> Blackboard chalk | <input type="checkbox"/> Lunch box | <input type="checkbox"/> School bag |
| <input type="checkbox"/> Bookmark | <input type="checkbox"/> Map | <input type="checkbox"/> School stationery set |
| <input type="checkbox"/> Compass | <input type="checkbox"/> Model for teaching purpose | <input type="checkbox"/> Slide album |
| <input type="checkbox"/> Demonstration equipment | <input type="checkbox"/> Pencil box and bag | <input type="checkbox"/> Water bottle |
| <input type="checkbox"/> Globe | <input type="checkbox"/> Pen sharpener | <input type="checkbox"/> Writing board |
| <input type="checkbox"/> Laser pointer | <input type="checkbox"/> Protractor and set-square | <input type="checkbox"/> Writing board duster |

9) Writing Instruments

- | | | |
|--|--|--|
| <input type="checkbox"/> Ball pen | <input type="checkbox"/> Fountain pen | <input type="checkbox"/> Pen accessories |
| <input type="checkbox"/> Chinese style ink pad | <input type="checkbox"/> Highlighter | <input type="checkbox"/> Pencil |
| <input type="checkbox"/> Chinese writing brush | <input type="checkbox"/> Mechanical pencil | <input type="checkbox"/> Permanent marker |
| <input type="checkbox"/> Coloured pencil | <input type="checkbox"/> Multi-purpose pen | <input type="checkbox"/> Whiteboard marker |
| <input type="checkbox"/> Felt-tip pen | <input type="checkbox"/> Pen tip | <input type="checkbox"/> Writing ink |

10) Others, please specify: _____

